

## GatewayJFK, Off-Airport Logistics

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EXECUTIVE DIRECTOR

The GatewayJFK off-airport cargo community is home to over 600 businesses generating 8,800 jobs that provide logistical support to the tons of goods that flow through JFK airport and ocean ports of call each year and are essential to the daily lives of New Yorkers, the nation, and the world.

Beyond GatewayJFK, the logistics industry is a complex global eco-system that relies on many businesses and government agencies each doing their part to move goods along the supply chain. Freight Forwarders, Customs Brokers, Consolidators, Container Freight Stations, Bonded Warehouses, Freighter Airlines, Integrators, Combination Carriers, Cargo Handlers, Trucking companies, and the ocean-freight firms servicing the ports are overlooked and misunderstood, and yet, together they are a major economic driver for the NY-NJ metro area.

For years, the message is clear. As the cargo industry evolves, the NYC re-

gion must implement changes responding to emerging trends and the needs of its supply chain management and logistics partners. The JFK Air Cargo Study (2013), A Vision Plan for JFK Airport (2017), Safeguarding the Future of Air Cargo: Its Economic Importance and Critical Need for Investment (2021), and Air Cargo Industry Biggest Challenge – Off-Airport Infrastructure (2022) represent an on-going call for action by all stakeholders.

The synergies of on- and off-airport cargo is what makes GatewayJFK unique among NYC industrial neighborhoods. Recognizing its economic significance requires special attention to address its operational and development challenges and to create opportunities for growth and long-term viability. We are, and have always been, ready to join with the NYC Council, NYCEDC, PANYNJ and our industry partners to advance an economic development strategy supporting industrial growth tailored to the special challenges inherent in GatewayJFK Off Airport. On the Move.

## JFK North Cargo Area redevelopment

### Port stressed importance and progress in next steps

Teddy Minch, Manager, Airport Commercial Development and Revenue Strateg spoke at recent JFK Brokers, Freight Forwarders meeting. He shared the vision of cargo redevelopment explaining that this is of vital importance to the Port Authority. The long term development concept created by a special Cargo Advisory panel included:

- Consolidation of cargo and logistics activities both on the airside as well as on the landside

- Modern, large-scale facilities that incorporate technology solutions to meet the needs of international air cargo users

- Maximize capacity and efficiency through flexible / common use where feasible and appropriate

- Integrated landside operations management

Minch's presentation JFK air cargo operation is critically important to the region's economy

Consistent with previous studies the panel recommends:

- An increase access to updated, affordable, and right-sized cargo and industrial spaces at JFK

- A major consolidation of these fa-

cilities in a planned, efficient configuration would be far different from today's layout to provide these cargo facilities in the north area of the Airport where there is convenient road access to off-airport cargo operations.

"These facilities would be at an appropriate location, to minimize the footprint of supporting infrastructure while maintaining a superior level of service."

In 2020, the Port Authority released an RFQ for parties interested in future cargo facilities development

Purpose:

- Pre-qualify interested firms that have experience developing air cargo projects in order to expedite future RFPs and site development

- Create opportunities that encourage local business enterprise, MWBE, SDVOB participation in all aspects of development and operations of facilities

The Port has received and reviewed SOQs and is currently evaluating the next steps for North Cargo Area development. When Executive Director Rick Cotton was asked for a timeline for the next steps he said he would prefer not to speculate on a time frame but said the process is moving forward.

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to build a stronger unified voice of the logistics community that impacts the world.

### Visit Us:

#### JFK Air Cargo EXPO 2023

Thursday, March 30 - 8:00 AM - 3:00 PM

Russo's On The Bay

**GatewayJFK** is a public-private partnership providing neighborhood services, improvements and advocacy for the District's off-airport cargo community and all who live, work or visit the area. A vital link in the global supply chain, GatewayJFK is a distinct and unique NYC neighborhood of major economic significance to the region, the nation, and the world. [GatewayJFK.org](https://GatewayJFK.org)



**GatewayJFK**  
Off Airport. On the Move.