### Proposed Greater JFK Industrial Business Improvement District (IBID)

### JFK Off-Airport Community







#### **Public Informational Meetings**

October 17, 2014 October 20, 2014

## Agenda

1. Introduction

#### JFK IBID Planning Committee

- Frank Liggio (CBRE Inc/RREEF) Co-Chair
- Sadiah Mohammed (Ocean Air Logistics) Co- Chair
- Carolyn Ellis (Spring Jam Block Assn.) Co-Chair

#### **Consultant Team**

- Frank Fish (BFJ Planning), Simon Kates (BJF Planning), Barbara J. Cohen (BID Consultant)
- 2. JFK International Airport Air Cargo Study
- 3. JFK Off-Airport Community Profile
- 4. BIDs—A Public/Private Model: A Benefit to Business and Residents
- 5. Proposed Greater JFK IBID
- 6. JFK Greater IBID Formation Timeline and Next Steps

## Why Create a Greater JFK Industrial Business Improvement District (IBID) in Springfield Gardens?

- Existing Industrial/Commercial Area in Southeast Queens
- Unique NYC Neighborhood with Broad Range of Stakeholders
- Special Needs Requiring Attention
- Shared Concerns by Residents and Businesses
- Critical Economic Importance of the Off-Airport Cargo Community
- JFK International Airport Air Cargo Study Recommendation

# JFK International Airport Air Cargo Study Action Agenda

### Air Cargo Study (Feb. 2013): Planning, Policy and Investment

- JFK On-Airport: Enhance air cargo movement, increase cargo-related employment, promote a comprehensive regional freight policy, diversify and expand industrial businesses, generate investment in cargo-related facilities, and maximize real estate usage.
- Full recognition of the *integration of on and off-airport* cargo activities and the need for open communication, and close coordination

### Key Initiative:

 Establish an off-airport *Industrial Business Improvement District* to advocate on priority issues and implement area wide improvements





New York City Economic Development Corporation

# JFK Off-Airport Community Profile

WWW.ZIM.COM

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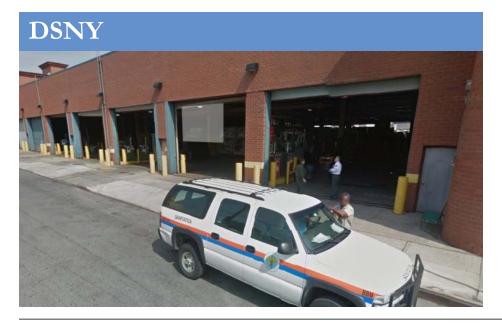
## JFK Off-Airport Community Profile

- JFK Off-Airport District is Essential to Daily Lives of New Yorkers, the Nation and the World
- Home to 600 Businesses and 8,000 Workers Occupying ~4.1 Million Square Feet Providing Logistical Support to Tons of Goods through JFK and Major Ocean Ports of Call Each Year
- Cargo-related Businesses Exist Alongside Light Industrial and Retail Uses, Hotels, Community Service and Government Facilities and 154 Single Family Homes
- Total of 525 properties, a mix of private and public owned
- Seeks Balance between Resident and Commercial Interests
- Often Overlooked and Little Understood
- Can Benefit from Strong Identity and Unified Voice

### **Diverse District**

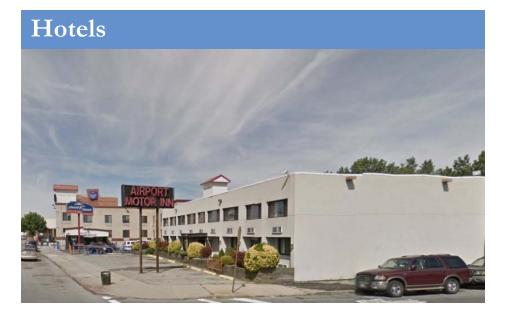








## **Diverse District**







#### Auto Repair & Service



#### **Public Safety and Security**



#### Sanitation and Illegal Dumping



#### **Roadway Improvements**



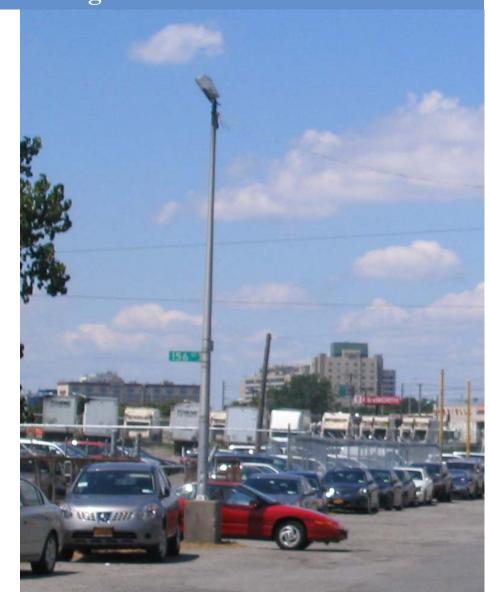
#### Parking, Street Signs, Traffic Controls



#### Street Signs & Traffic Controls



#### Parking





#### Challenges to Local Businesses





#### **Truck Traffic on Residential Streets**







# BIDs – Public | Private Model: A Benefit to Business and Residents

## BIDs—A Successful Public | Private Model

- BIDs are a proven public | private model used city-wide to provide consistent funding for supplemental neighborhood maintenance and improvements.
- BIDs provide stable funding source generated from annual BID assessments assigned to certain properties within the defined BID area according to the BID Plan
- Assessments are collected by the City—100% of the funds are redirected back to the BID for its operations
- There are **currently 69 BIDs in NYC** each with tailored operations to meet the specific needs of its diverse constituents. All NYC BIDs are still operating.
- The City's Department of Small Business Services ("SBS") oversees the BID formation process, provides guidance to the BID Planning Committee, submits the BID legislation, and requires a management contract with the BID once approved

Learn More about NYC's BIDs - Visit www.JFKIBID.org

# **Proposed Greater JFK IBID**



## JFK IBID Planning Committee

- Representative Group with membership drawn from:
  - Property Owners (Commercial and Residential)
  - Tenants (Commercial and Residential)
  - Community Organizations
  - Government Representatives
- Identifies general supplemental services and improvements to be provided by the BID
- Develops a BID District Plan that highlights district priorities, not specific solutions to problems
- Planning Committee is open and inclusive, seeking your feedback and participation



## JFK IBID Property Classification

IBID Class – Property Profile	Total Tax Lots	% of Total
IBID Class A – Industrial & Commercial Use Only	199	38%
IBID Class B - Privately Owned Vacant / Undeveloped Land/Parking Lots	103	20%
IBID Class C - Mixed-Use (Commercial & Residential)	10	2%
IBID Class D - Residential Use Only	154	29%
IBID Class E – Tax Exempt & Non-Profit	59	11%
Total	525	100%

## JFK IBID Services, Improvements and Advocacy

- Initial Priorities Developed by Planning Committee
- City Agency Input
- District-wide Input
  - > District-wide Needs Assessment Survey
    - > Visit JFKIBID.org for Survey Results
  - > Focus Group Meetings with Residents
  - > On-Site Conversations with Commercial Tenants & Hotels
  - > Individual Feedback via Email

## **Proposed JFK IBID Budget Priorities**

### **Public Safety and Security**

- Coordinate with NYPD to Prioritize District Needs
- Develop an Effective Program Utilizing Private Security and/or NYPD Paid Detail
- Expanded Use of Security Cameras and Radio Network
- Increased Security and Pedestrian Lighting

### Targeted Sanitation, Snow and Graffiti Removal

- Coordinate with NYC Department of Sanitation to Prioritize District Needs
- Supplemental Sanitation Services to be Provided by Third Party Contractor as Needed
- Target Illegal Dumping

### Advocacy, General and Administration

- IBID Organization: Board of Directors, Executive Director & PT Staff (as needed)
- Liaison to: City Agencies, District Members & Other Community & Industry Groups
- Advocate for Improved City Services (Not Duplication of Taxpayer Funded Services)

## **Proposed JFK IBID Budget Priorities**

### Technical Services and Planning Studies for Project Development

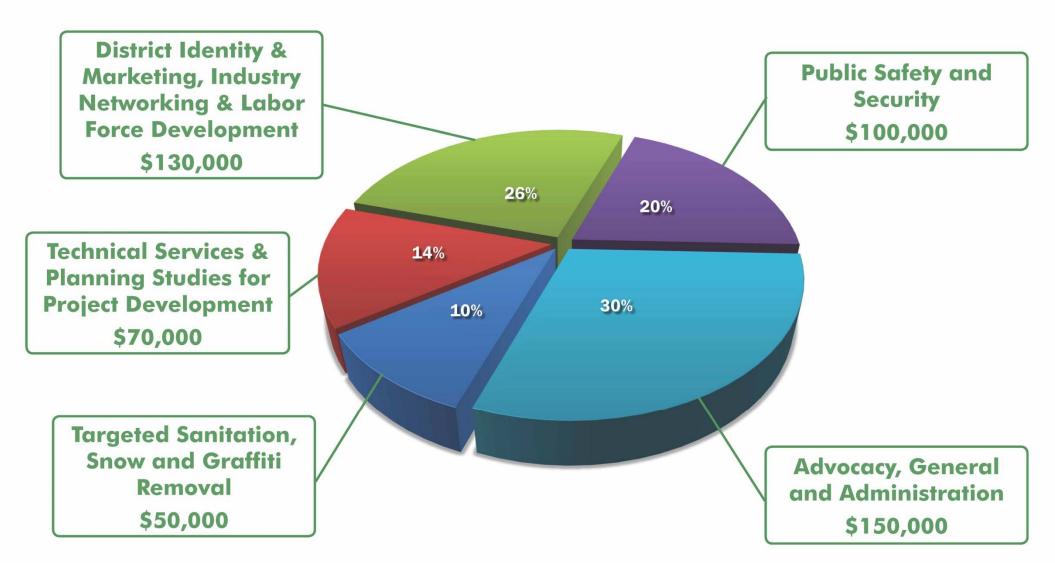
- District-wide Traffic/Transportation/Parking
- Streetscape & Building Improvements
- Site-specific Development Plans
- Environmental Issues
- Implementation of Programs and Projects to Address these Issues

#### District Marketing, Industry Networking, & Labor Force Development

- Establish a Positive District Identity
- Signage/Banners
- Active Informative Web Site One Stop Resource
- Access Industry Networking, Clients & Funding Sources
- Annual Market Data Reports to Support Tenant Outreach and
- Highlight Hotel and Other Specialized Industries
- Match-up Labor Force with Area Businesses

## Proposed Scope of Services & Improvements

### Annual Budget = \$500,000



### Primary Source of Revenue: Annual Assessment

• 59% of IBID area taxlots (312 properties) generate almost 100% of \$500,000 budget

> 37% of Commercial taxlots are Assessed at Less than \$1,000/year

> 55% of Commercial taxlots are Assessed at Less than \$5,000/year

> Only 5 Properties have an Annual Assessment Over \$10,000/year

• <u>Residential Owners assigned a symbolic flat fee of \$1/year</u>

Property Type	Average Annual Payment (\$/SF)	Highest Annual Payment	Lowest Annual Payment
Class A: Industrial/Commercial	\$0.11/SF	\$44,631	\$114
Class B: Vacant Land/Parking Lots	\$0.07/SF	\$4,091	\$84
Class C: Mixed-Use (Residential & Commercial)	\$0.03/SF	\$96	\$51
Class D: Residential Use	\$1 per year	\$1 per year	\$1 per year
Class E: Tax Exempt & Non-Profit	Exempt	Exempt	Exempt

Sample Assessment Calculation: Commercial/Industrial Property

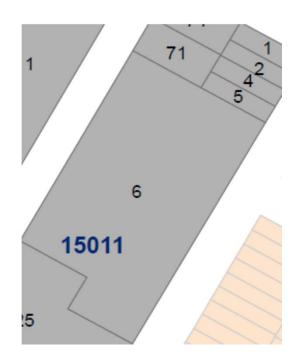
145-30 157th Street

Block 15011, Lot 6

Property Type: Commercial/Industrial Use

Building Square Footage: 62,000 SF

**Assessed Value:** \$2,231,550



<b>IBID</b> Formula Factors	Assessment Calculations	Assessment Amount
Square Footage Rate	62,000 SF * \$0.0519/SF =	\$3,217.80
Assessed Value Rate	\$2,231,550 AV * \$0.0013/AV =	\$2,907.02
	Total Annual BID Payment	\$6,118.82 (~\$0.10/ SF)

## Advocacy by Board of Directors and Full-Time Staff



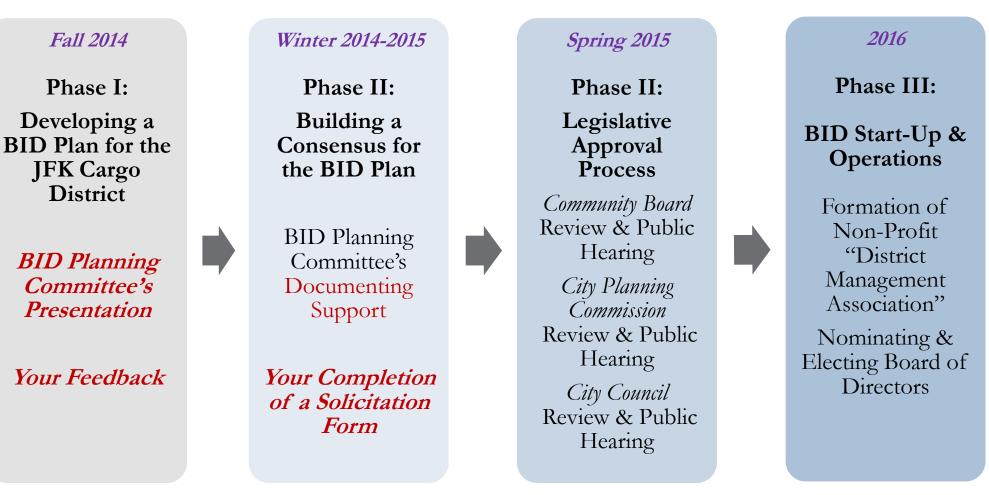
# Formation Timeline and Next Steps

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## Proposed JFK IBID: Next Steps & Your Involvement

**BID** Formation is a Legislative Process

Follows BID Law and City Guidelines



## Proposed JFK IBID: Immediate Next Steps

### Fall-Winter 2014

### JFK IBID Planning Committee Presentation

- Your Feedback Today
- Planning Committee Revisions to District Plan Based on Feedback

### Documentation of Support for the JFK IBID

- Your Completion of a Solicitation Form
- Solicitation Forms Distributed in November

